

YOUR TOP EXPENSES AS A REAL ESTATE AGENT

COMMISSION SPLIT

Here's how much you can make as a listing agent on a \$200k sale in your first year.


7% Commission on
a \$200,000 Sale:

\$14,000




LISTING SERVICE

\$100








(NAR) MEMBERSHIP

\$120



INITIAL LICENSE & RENEWAL FEES

\$500




PROFESSIONAL FEES


Professional Fees include initial license & subsequent renewal fees, association fees, and listing services.

TRANSPORTATION


It's important to factor gas prices, car repairs, and vehicle upkeep into your expectations.




Gas Prices



Upkeep



Car Repairs



\$1,200

*estimated yearly expense

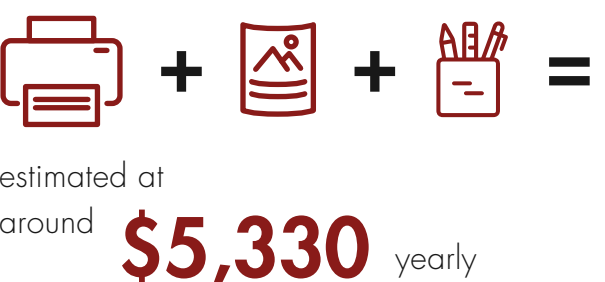
ADVERTISING / MARKETING

Marketing and advertising is very broad and could encompass anything from yard signs and flyers to business cards.



OPERATIONAL

Simple things like office supplies and utilities can add up and become a large factor in your operating budget.



CAREER DEVELOPMENT

Continued learning and career development is an essential part of the real estate industry.



\$500

On Training & Education

